

Managed Care Consultant Directory

As MCTAC provides large and small-group based training and technical assistance, some agencies may identify a need for more individualized help. The below list contains consulting options MCTAC is aware of for interested providers.

PLEASE NOTE: Inclusion/exclusion does not signify an endorsement or recommendation by MCTAC or its partners, the McSilver Institute, or New York University. We strongly suggest providers explore their options and do their own due diligence to determine the consultant(s) who best fit their needs. If you are a consultant with Managed Care and Behavioral Health expertise and would like to be added to the below list, please contact us at mctac.info@nyu.edu.

| Organization | First Name | Last Name | Title | Email | Phone | Address | Website |
|---|------------|-------------|---|--|---------------------|---|---|
| Ades Integrated Health Strategies | Yves | Ades | | adesy.ihs@gmail.com | (917) 596-6584 | | |
| AREA OF EXPERTISE New Business Strategy, Recovery Based Practice | | | | | | | |
| Advocates for Human Potential, Inc. | Darrell | Berman | Senior Director, Healthcare Solutions Marketing | dberman@ahpnet.com | (518) 729-1231 | 41 State Street Albany, New York 12207 | ahpnet.com |
| AREA OF EXPERTISE Contracting; Third Party Payment; Electronic Health Records; Performance Improvement and Organization Alignment; Market and Business Strategy; Service Integration and Network Development; Policy and Regulatory Guidance; Quality and Business Performance Improvement; Strategic and Business Planning; Revenue Management/ Utilization Management; Research and Evaluation, Workforce Development; Workflow Engineering/ Re-engineering for Best Practice; TA and training on trauma-informed care, shared decision-making, recovery oriented systems of care, BH/ healthcare integration, supported employment, and housing first | | | | | | | |
| Beacon Solutions Group | Patrick | Flaherty | President | | (716) 929-2719 | 100 Corporate Parkway, STE 200, Amherst, NY 14226 | https://www.bonadio.com/industries-served/health-care/health-care-ar-management |
| AREA OF EXPERTISE Revenue Cycle Process Improvement, Technology Integration | | | | | | | |
| BKD | Adrian | Rios | Director, Health Care Consulting | arios@bkd.com | (646) 253-5167 | 1155 Avenue of the Americas, STE 1200, New York, NY 10036 | BKD.com |
| AREA OF EXPERTISE Managed Care Contracting, Value Based Programs, Medicaid & Medicare Data Analysis, Managed Care Planning & Strategic Initiatives, Special Needs Plans (SNF), Operational Workflow Efficiencies, Third Party Administrator Service Administration, Business Development Strategies, Electronic Health Records (EHR), Business Development Strategies, Electronic Health Records (EHR), Revenue Cycle Strategies & Management | | | | | | | |
| Bonus HR Consulting | Glenn | Courounis | President | gcourounis@gmail.com | (914) 527-1189 | 107 Hilltop Road Ardsley, NY 10502 | |
| AREA OF EXPERTISE Human Resources, Leadership and Staff Development, Lean Process Improvement | | | | | | | |
| CCNY, Inc. | Heidi | Milch | Executive Director | hmilch@ccnyinc.org | (716) 855-0007 x303 | 567 Exchange St., Suite 201, Buffalo, NY 14210 | comconnectionsny.org |
| AREA OF EXPERTISE Data Analytics, Quality Studies, Medicaid Data Analysis, Program Evaluation, Utilization Management, Quality Improvement (process & outcomes) | | | | | | | |
| CLF Consulting | Cindy | Freidmutter | President | c.freidmutter@gmail.com | (917) 554-5599 | 39 Plaza Street West, Suite 8C, Brooklyn, NY 11217 | clfconsultingnyc.com |
| AREA OF EXPERTISE Strategic and business planning, program development, communications/marketing | | | | | | | |

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| EJH Healthcare Analytics and Consulting | Emily | Hom | Consultant | | (518) 527-3373 | 9 Graffunder Drive, Menands, NY 12204 | |
| AREA OF EXPERTISE Managed Care Transition Planning, Project Management, and Business Process Analysis and Improvement, Value Based Payment and Risk Sharing Analysis and Development, Report Development for Monitoring and Measuring Performance, Bench-marking and Comparatives using Publicly Available Data, Revenue Cycle and Billing, Analytics | | | | | | | |
| Evolution Consulting Solutions, LLC | Dana | Guidera | Health Care Consultant | danaguidera@evolutionconsultingsolutions.com | (315) 725-4540 | PO Box 309, Washington Mills, NY 13479 | evoconsultingsolutions.com/ |
| AREA OF EXPERTISE Contract Negotiation, Practice Marketing, Physician Outreach/Provider Relations, Strategic Planning, Network Development/Network Builds, Credentialing, Revenue Management/Billing | | | | | | | |
| Feldesman Tucker Leifer Fidell LLP | Adam | Falcone | Partner | afalcone@ftlf.com | (202) 466-8960 | 1129 20th Street NW, Suite 400, Washington, DC 20036 | feldesmantucker.com/health-law/ |
| AREA OF EXPERTISE Antitrust Legal Issues, Managed Care Contract Reviews, Negotiation Strategies, Provider Network Development | | | | | | | |
| Grassi & Co. | Joseph | Tomaino | Principal of Healthcare Strategy & Business Transformation | jtomaino@grassicpas.com | (212) 223-5020 | 488 Madison Avenue, 21st Floor, New York, NY 10022 | grassicpas.com |
| AREA OF EXPERTISE Practice Management, Physician Management, Clinical Operations, Practice Promotion and Patient Relations, Financial Management, Risk Management, Human Resource Management, Compliance, Revenue Cycle Management, Value Based Care | | | | | | | |
| Health Management Associates | Meggan | Schilkie | Principal | mschilkie@healthmanagement.com | (917) 673-5770 | 1133 Sixth Avenue, Suite 620, New York, NY 10036 | healthmanagement.com/services |
| AREA OF EXPERTISE Strategic Planning, New Business Strategies in Health and Behavioral Healthcare, Integrated of primary and behavioral healthcare, Mergers and Acquisitions Support, Development of provider networks including Independent Practice Associations, Practice Management, Complex Care Management, Clinical Operations, Value Based Care and Payment Methods including VBP Readiness Assessment, Improved use of BHIT, Organizational Assessment/Redesign, Provider strategies for working with MCOs, Medicaid and Medicare financing | | | | | | | |
| Jason Lippman Solutions, LLC | Jason | Lippman | Founder & Principal | jason@solutionsjls.com | (646) 678-1367 | 84 Jefferson St., Ste 4A Hoboken, NJ 07030 | solutionsjls.com |
| AREA OF EXPERTISE Payment & Service Delivery Reform; Health Policy, Innovation & Redesign; Grant Proposal Strategy & Writing; Strategic Planning & Stakeholder Engagement; Cross-Sector Collaboration; Business Development. | | | | | | | |
| MediSked, LLC | Ashley | Nice | Research & Compliance Consultant | ashley_nice@medisk-ed.com | (866) 633-4753 | 850 University Avenue, Rochester, NY 14607 | medisked.com |
| AREA OF EXPERTISE Electronic Health Records, Health Information Technology Consultation, Managed Care Transition Planning, HCBS, Revenue Cycle and Billing and Coding, Data Analytics, Report Development for Monitoring and Measuring Performance, Compliance | | | | | | | |
| Millin Associates, LLC | Marcel | Handler | Chief Financial Officer | Mhandler@millinmedical.com | (516) 374-4530 | 303 Merrick Road, Lynbrook, NY 11563 | millinmedical.com |
| AREA OF EXPERTISE Revenue Cycle Management Software & Services | | | | | | | |

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| MTM Services | Scott | Lloyd | President | Scott.Lloyd@mtmservices.org | (919) 387-9892 | PO Box 1027, Holly Springs, NC 27540 | mtmservices.org |
| AREA OF EXPERTISE Collaborative Documentation; Standardized Documentation/Documentation Reduction Efforts; Same Day Access for Diagnostic Assessments; Centralized Scheduling; No-Show/Engagement Management; Utilization Review/Utilization Management Including Level of Care Design; Cost Finding/Rate Setting Consultation; E&M Coding Appropriateness Reviews; Documentation Compliance Risk Audits and Risk Attenuation Planning; CCBHC Conversion/Implementation; Integrated Care Implementation; Statewide Data Measurement | | | | | | | |
| Naomi Weinstein Consulting | Naomi | Weinstein | Principal and Consultant | naomiweinstein00@gmail.com | (917) 697-4335 | | |
| AREA OF EXPERTISE Training, Technical assistance, Program Evaluation, Data Visualization, Development of Clinical Resources (such as curriculum, manuals, and tool kits) subject Matter Expert: Substance Abuse, Harm Reduction, Mental Health, Recovery-oriented Service Delivery, Trauma and tTrauma-informed Approaches, Child Welfare, Family Issues, Women's Issues, and Documentation. | | | | | | | |
| Negri Management Resources | Jackie | Negri | Principal and Consultant | jackienegrill@gmail.com | (518) 526-8518 | 194 Washington Avenue, Suite 415, Albany, NY 12210 | |
| AREA OF EXPERTISE Strategic Planning, Strategic Partnerships, Organizational Assessment/Redesign, Merger, Affiliation and Network Facilitation/Development, Board Governance Facilitation/Development | | | | | | | |
| Paul Litwak, Attorney & Counselor at Law | Paul | Litwak | Attorney & Counselor at Law | plitwak@mac.com | (757) 431-2020 | 7 Cherry Tree Lane, Wilton, NY 12831 | |
| AREA OF EXPERTISE Organizational Development, Software Licensing, Business Alliances, Contracting, Regulatory Compliance | | | | | | | |
| SAE & Associates | Loan | Mai | Director of Population Health Management | drkloanmai@gmail.com | (212) 684-4480 | 280 Madison Street, Suite 1208, New York, NY 10016 | saeandassociates.com |
| AREA OF EXPERTISE Service Model Transition and Quality Improvement for Population Health Goals; Sustainability and Revenue Management; Program Evaluation; Grant Writing; Data Management and IT Enhancement for Behavioral Health; Behavioral Health Litigation Support, including Parity Monitoring and Compliance and Program Audit Review and Analysis | | | | | | | |
| Sterling Consulting | Bethanne | White | President | bwhite@sterlingconsulting.us | (585) 317-6036 | PO Box 1314, Pittsford, NY 14534 | sterlingconsulting.us.com |
| AREA OF EXPERTISE Managed Care Transition Services, UR/UM Process Planning, HCBS Transition to Managed Care, BH Client Engagement Strategies, Board Development, Organizational Development, Project Management | | | | | | | |
| The Compliance Consortium at Diligence.pro | Derek | Jones | Director of Corporate Compliance | DrDJ@Diligence.pro | (425) 647-9499 | 227 Bellevue Way NE #70, Bellevue, WA 98004 | behavioralhealthcompliance.org |
| AREA OF EXPERTISE Billing, coding, clinical documentation and regulatory compliance for community behavioral health providers | | | | | | | |

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| WCH Service Bureau, Inc. | Olga | Khabinsky | COO | olgak@wchsb.com | (888) 924-3973 x1201 | 3047 Avenue U, Brooklyn, NY 11229 | wchsb.com |
| AREA OF EXPERTISE | Billing, Credentialing | | | | | | |
| Woodlock & Associates, LLC | Kristin | Woodlock | CEO | Woodlockassociates@gmail.com | (917) 244-4221 | | woodlockassociates.com |
| AREA OF EXPERTISE | Assessing organizational opportunities for value-based care, value proposition development. Organizational or service level assessment. Merger, affiliation and network development. Children's services; crisis management and turnaround. Certified Daring Way(™) and Dare to Lead Facilitator based on the research of Dr. Brene Brown. | | | | | | |